



January 2025

Join us as a Business Development Manager to drive our mission of creating sustainable, high-quality solutions for tomorrow. Shape the future with us!

Category Manager

- Innovating sustainable, high-quality window and door solutions for the future.
- Providing tailored, high-quality solutions that enhance comfort, functionality, and value.
- Enjoy a dynamic work environment with growth opportunities and sustainability.

Our client...

Is an innovative brand committed to sustainability and progress. Specializing in high-quality, energy-efficient window and door solution, they are globally recognized for pioneering sustainability. They are now seeking a Business Development Manager to drive growth and innovation while shaping a better future.

What they Offer

Being a forward-thinking company that thrives on seeing their people develop and believing that effort should always be rewarded, they are offering the right person with drive and enthusiasm the following:

- Competitive annual salary plus commission
- Superannuation
- Opportunities for ongoing growth and advancement.

Your Responsibilities

Based in Ravenhall, and reporting to the General Manager, this role primarily involves overseeing product introduction in Australia, managing P&L, market analysis, and customer needs. Your key responsibilities will be to:

- Lead the introduction of products in Australia, with full P&L responsibility and strategic planning.
- Conduct market analysis to identify business opportunities and customer needs for long-term growth.
- Develop and implement comprehensive supply chain strategies to achieve long-term business goals and success.
- Ensure legal compliance and facilitate a smooth product launch, collaborating with key industry professionals.

What you will bring

This full-time position will suit someone who has the following attributes:

- Proven experience in B2B business development, with a focus on driving growth and partnerships.
- Technical aptitude with the ability to understand and communicate complex product features.
- Exposure to the window and door industry, with an understanding of key product elements.
- Strong interpersonal skills with the ability to build relationships and work well with diverse teams.

Sound like you?

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to-date resume quoting reference No. KE 0361 or call David Esler on 0420 905 580 for a confidential discussion.

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• recruit for attitude •