

February 2025

Ready to drive sales in premium windows and doors? Join a team of experts focused on delivering outstanding growth and exceptional results.

Sales Representative

- Over 45 years of expertise in manufacturing premium windows and doors across Australia.
- Family-owned company, committed to exceptional quality and innovative solutions.
- Offers energy-efficient, stylish, and durable window and door options for all projects.

Our client...

Is a leading manufacturer of premium timber and aluminium windows and doors. From humble beginnings, they now operate a large facility with advanced technology, leading the custom joinery market. The company is expanding and seeking to grow its team to support customers during this growth phase.

What they Offer

Being a forward-thinking company that thrives on seeing their people develop and believing that effort should always be rewarded, they are offering the right person with drive and enthusiasm the following:

- Competitive annual salary plus bonus incentives
- Superannuation
- Professional development

Your Responsibilities

Based in Sydney, this role will be primarily responsible for promoting and selling the company's outstanding selection of aluminium and timber windows and doors to a diverse customer base. Your key responsibilities will be to:

- Develop and maintain strong relationships with existing and potential customers.
- Identify and pursue new business opportunities to expand the customer base.
- Provide detailed quotes and technical expertise to clients.
- Collaborate with internal teams to ensure timely and accurate order processing.

What you will bring

This full-time position will suit someone who has the following attributes:

- Proven sales experience, preferably in the construction or building materials industry.
- Familiarity with AutoCAD or similar software is a benefit.
- Knowledge of AS1288 & AS2047
- Strong communication and negotiation skills.

Sound like you?

Then what are you waiting for? Hit the apply button to send a covering letter addressing the selection criteria and an up-to- date resume quoting reference Sales Rep AT or call David Esler on 0420 905 580 for a confidential discussion.

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